

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

Insurer: EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD Date: 31.12.2013

Registration No: 124 Date of Registration: 27th Sept. 2002

(Premium ₹ in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	0	0	0	0	0	0	0	0
2	Corporate Agents-Banks	5	46.11	3	112.33	58	162.15	49	311.47
3	Corporate Agents -Others	0	0	0	0	0	0	0	0
4	Brokers	48	495.91	23	366.41	276	1524.30	84	983.88
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	1062	7979.71	857	9163.36	3074	26069.28	2771	25625.45
	Total (A)								
1	Referral (B)								
	Grand Total (A+B)	1115	8521.73	883	9642.10	3408	27755.73	2904	26920.80

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold